

Agenda	Item	Details
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Meeting	Jun 13, 2017 - REGULAR SCHOOL BOARD MEETING
Category	Q. Finance - Consent
Subject	22. Request for Approval of Bid #2017-20, Grounds Maintenance and Landscaping
Access	Public
Туре	Action (Consent)
Recommended Action	Approval of Bid #2017-20, Grounds Maintenance and Landscaping
Goals	GF-4 Maximize Resources

#### Public Content

## **Background Information:**

On April 12, 2017 the District released a bid for Grounds Maintenance and Landscaping. The bid includes both regularly scheduled service and an opportunity for additional work on an as needed basis. David Lee, Director of Maintenance, has reviewed all bid responses and concurs with the recommendation.

## **Educational Impact:**

This bid helps provide an appropriate environment which is essential to the educational process.

### Strategic Plan Impact:

Supports the District's Mission Statement by providing appropriate facilities to help students master all academic standards.

### Fiscal Impact:

Funding for services under this bid is included in the operating budget of the Maintenance Department and schools.

### **Recommendation:**

Approval of the award of Bid #2017-20, Grounds Maintenance and Landscaping to the following vendors for the period of July 1, 2017 through June 30, 2018: Laurel Crest Landscape Management, LLC, for Lot 1, Lot 2, Lot 3, Lot 4 and Lot 5; Laurel Crest Landscape Management, LLC, Yard Pro Plus, Inc., No Mow Problems, LLC, Griffin Lawn and Landscape, LLC, and Yellowstone Landscape for additional services and materials.

# **Action Required:**

Approval of the Superintendent's recommendation.

### Drafted, reviewed and submitted by:

Patrick Snodgrass, CPSM, Director of Purchasing Michael Degutis, Chief Financial Officer Cathy Mittelstadt, Deputy Superintendent for Operations

# Sincerely,

# Tim Forson Superintendent of Schools

Bid #2017-20 Grounds Maintenance and Landscaping June 2017.pdf (581 KB)

#### Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

#### Workflow

Workflow May 24, 2017 11:48 AM :: Submitted by Wendy Wilson. Routed to Wendy Wilson for approval. May 24, 2017 11:49 AM :: Approved by Wendy Wilson. Routed to Patrick Snodgrass for approval. May 24, 2017 11:59 AM :: Approved by Patrick Snodgrass. Routed to Gina Fallica for approval. May 24, 2017 12:15 PM :: Approved by Gina Fallica. Routed to Mike Degutis for approval. May 31, 2017 6:03 AM :: Approved by Mike Degutis. Routed to Vicki Davenport for approval. May 31, 2017 8:53 AM :: Approved by Vicki Davenport. Routed to Cathy Mittelstadt for approval. Jun 1, 2017 9:36 AM :: Approved by Cathy Mittelstadt. Routed to Vicki Moody for approval. Jun 6, 2017 9:41 AM :: Approved by Vicki Moody. Routed to Tim Forson for approval. Jun 6, 2017 9:58 AM :: Final approval by Tim Forson

Last Modified by Tim Forson on June 6, 2017



Tim Forson Superintendent of Schools

40 Orange Street St. Augustine, Florida 32084 (904) 547-7500 www.stjohns.k I 2.fl.us

## MEMORANDUM

SCHOOL BOARD

Beverly Slough District 1

Tommy Allen District 2

> Bill Mignon District 3

Kelly Barrera District 4

Patrick Canan District 5 TO: Patrick Snodgrass, Director of Purchasing

**FROM:** David Lee, Director for Maintenance Services

DATE: May 23, 2017

**SUBJECT:** Recommendation re: Bid #2017-20 Grounds Maintenance and Landscaping

I have reviewed the bid submittals and recommend that the bid be awarded for all items in each group to the low bidder, Laurel Crest Landscape Management, LLC in the amounts listed on the bid tabulation sheet. Further recommend award of the line items for additional work to Laurel Crest Landscape Management, LLC; Yard Pro Plus, Inc.; No Mow Problems, LLC; Griffin Lawn and Landscape, LLC and Yellowstone Landscape in the amounts listed on the bid tabulation sheet. Awarding this section of the bid to more than one vendor provides the District with options to provide services throughout the County. Additionally, it will permit the District to obtain more than one quote from vendors who have met the minimum requirements.

/sl

Tabulation Sheet

	Laurel Crest	Landscape Management, LLC	Yar	d Pro Plus, Inc.	No Mow	Problems, LLC	Griffin Law	n and Landscapes, LLC	Yellowst	one Landscape	Humphries a	& Sons Lawn Care	Haney La	wn Service, Inc.
	Cost per	Annual Cost		Annual Cost		Annual Cost		Annual Cost (Cost per Reg.		Annual Cost		Annual Cost		Annual Cost (Cost per Reg.
# of Scheduled	Regularly Scheduled	Service x # of Scheduled	Cost Reg.	Service x # of Scheduled	Cost Reg.	Sched. Service x # of Scheduled	Cost Reg.	Sched. Service x # of Scheduled	Cost Reg.	Sched. Service x # of Scheduled	Cost Reg.	Sched. Service x # of Scheduled	Cost Reg.	Sched. Service x # of Scheduled
														Services)
														\$4,872.00 \$5,936.00
											407.000			
														\$6,636.00
														\$17,136.00
8														\$3,392.00
			Lot 1 Total	\$32,822.00			Lot 1 1 otal	\$27,673.60						\$37,972.00
													No Bid	No Bid
													-	-
													-	-
													-	-
													-	-
													-	-
													-	-
													-	-
													-	-
14													-	-
							-						-	-
14	\$301.00	\$4,214.00			\$325.00	\$4,550.00			\$266.00	\$3,724.00	\$424.00	\$5,936.00	-	-
14													-	-
													-	-
14	\$109.00	\$1,526.00			\$120.00	\$1,680.00			\$76.00	\$1,064.00	\$124.00	\$1,736.00	-	-
14	\$700.00	\$9,800.00			\$800.00	\$11,200.00			\$722.00	\$10,108.00	\$824.00	\$11,536.00	-	-
14	\$161.00	\$2,254.00			\$160.00	\$2,240.00			\$152.00	\$2,128.00	\$174.00	\$2,436.00	-	-
	Lot 2 Total	\$50,365.00	Lot 2 Total		Lot 2 Total	\$57,442.00	Lot 2 Total		Lot 2 Total	\$58,786.00	Lot 2 Total	\$69,132.00	Lot 2 Total	No Bid
14		\$4,340.00			\$350.00	\$4,900.00	\$484.38	\$6,781.32	\$295.20	\$4,132.80	\$348.00	\$4,872.00	\$524.00	\$7,336.00
14		\$1,935.50			\$155.00	\$2,170.00	\$484.38	\$6,781.32	\$221.40	\$3,099.60	\$174.00	\$2,436.00	\$324.00	\$4,536.00
14	\$525.00	\$7,350.00			\$565.00	\$7,910.00	\$484.38	\$6,781.32	\$553.50	\$7,749.00	\$574.00	\$8,036.00	\$724.00	\$10,136.00
14	\$318.50	\$4,459.00			\$350.00	\$4,900.00	\$484.38	\$6,781.32	\$295.20	\$4,132.80	\$424.00	\$5,936.00	\$624.00	\$8,736.00
14	\$590.00	\$8,260.00			\$575.00	\$8,050.00	\$484.38	\$6,781.32	\$516.60	\$7,232.40	\$624.00	\$8,736.00	\$748.00	\$10,472.00
14	\$808.50	\$11,319.00			\$800.00	\$11,200.00	\$484.38	\$6,781.32	\$738.00	\$10,332.00	\$799.00	\$11,186.00	\$1,024.00	\$14,336.00
14	\$40.25	\$563.50			\$45.00	\$630.00	\$484.38	\$6,781.32	\$36.90	\$516.60	\$50.00	\$700.00	\$125.00	\$1,750.00
14	\$808.50	\$11,319.00			\$900.00	\$12,600.00	\$484.38	\$6,781.32	\$1,107.00	\$15,498.00	\$924.00	\$12,936.00	\$1,248.00	\$17,472.00
	Lot 3 Total	\$49,546.00	Lot 3 Total		Lot 3 Total	\$52,360.00	Lot 3 Total	\$54,250.56	Lot 3 Total	\$52,693.20	Lot 3 Total	\$54,838.00	Lot 3 Total	\$74,774.00
14	\$344.75	\$4,826.50			\$380.00	\$5,320.00	\$490.20	\$6,862.80	\$553.50	\$7,749.00	\$524.00	\$7,336.00	No Bid	No Bid
14	\$357.00	\$4,998.00			\$384.00	\$5,376.00	\$490.20	\$6,862.80	\$405.90	\$5,682.60	\$624.00	\$8,736.00	-	-
14	\$295.00	\$4,130.00			\$350.00	\$4,900.00	\$490.20	\$6,862.80	\$295.20	\$4,132.80	\$524.00	\$7,336.00	-	-
14	\$310.00	\$4,340.00			\$365.00	\$5,110.00	\$490.20	\$6,862.80	\$479.70	\$6,715.80	\$548.00	\$7,672.00	-	-
14	\$306.25	\$4,287.50			\$340.00	\$4,760.00	\$490.20	\$6,862.80	\$295.20	\$4,132.80	\$524.00	\$7,336.00	-	-
14	\$350.00	\$4,900.00			\$400.00	\$5,600.00	\$490.20	\$6,862.80	\$405.90	\$5,682.60	\$648.00	\$9,072.00	-	-
14	\$525.00	\$7,350.00			\$625.00	\$8,750.00	\$490.20	\$6,862.80	\$701.10	\$9,815.40	\$824.00	\$11,536.00	-	-
14	\$437.50	\$6,125.00			\$500.00	\$7,000.00	\$490.20	\$6,862.80	\$553.50	\$7,749.00	\$724.00	\$10,136.00	-	-
14	\$262.50	\$3,675.00			\$300.00	\$4,200.00	\$490.20	\$6,862.80	\$553.50	\$7,749.00	\$524.00	\$7,336.00	-	-
14	\$787.50	\$11,025.00			\$880.00	\$12,320.00	\$490.20	\$6,862.80	\$811.80	\$11,365.20	\$1,274.00	\$17,836.00	-	-
14	\$785.75	\$11,000.50			\$880.00	\$12,320.00	\$490.20	\$6,862.80	\$848.70	\$11,881.80	\$1,274.00	\$17,836.00	-	-
	Lot 4 Total	\$66,657.50	Lot 4 Total		Lot 4 Total	\$75,656.00	Lot 4 Total	\$75,490.80	Lot 4 Total	\$82,656.00	Lot 4 Total	\$112,168.00	Lot 4 Total	No Bid
14	\$271.25	\$3,797.50	\$350.00	\$4,900.00	\$290.00	\$4,060.00	\$330.00	\$4,620.00	\$442.80	\$6,199.20	\$524.00	\$7,336.00	\$648.00	\$9,072.00
14	\$287.00	\$4,018.00	\$350.00	\$4,900.00	\$325.00	\$4,550.00	\$330.00	\$4,620.00	\$516.60	\$7,232.40	\$674.00	\$9,436.00	\$824.00	\$11,536.00
14	\$365.75	\$5,120.50	\$400.00	\$5,600.00	\$375.00	\$5,250.00	\$330.00	\$4,620.00	\$590.40	\$8,265.60	\$574.00	\$8,036.00	\$648.00	\$9,072.00
	Lot 5 Total	\$12,936.00	Lot 5 Total	\$15,400.00	Lot 5 Total Addi	\$13,860.00 tional Services	Lot 5 Total	\$13,860.00	Lot 5 Total	\$21,697.20	Lot 5 Total	\$24,808.00	Lot 5 Total	\$29,680.00
		Hourly Rate	1	Hourly Rate		urly Rate	Ho	urly Rate	Ho	urly Rate	Ho	urly Rate	Ho	urly Rate
		\$34.00		\$65.00		\$50.00		\$55.00		\$36.50		\$75.00	S	100.00
					3	\$50.00 \$50.00 \$50.00		\$55.00 \$45.00 \$40.00	3	\$36.50 \$36.50 \$36.50	:	\$75.00 \$75.00 \$75.00	\$	100.00 100.00 100.00
		\$34.00 \$39.00		\$65.00 \$65.00		\$50.00		\$45.00		\$36.50	ş	\$75.00	\$ \$ \$	100.00
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Seven (7) valid responses received. Recommend award to Laurel Crest Landscape Management, LLC for Lots 1, 2, 3, 4 and 5. Recommend award to Laurel Crest Landscape Management, LLC, Yard Pro Plus, Inc., No Mow Problems, LLC, Griffin Lawn and Landscapes, LLC, and Yellowstone Landscape for additional services and materials.