Agenda Item Details

Meeting	Jun 13, 2017 - REGULAR SCHOOL BOARD MEETING
Category	Q. Finance - Consent
Subject	20. Request for Approval of Bid #2017-13, Catalog Percentage Discount - Athletic Equipment and Supplies
Access	Public
Type	Action (Consent)
Recommended Action	Request for Approval of Bid #2017-13, Catalog Percentage Discount - Athletic Equipment and Supplies
Goals	GF-4 Maximize Resources

Public Content

Background Information:
This bid provides a wide range of athletic products for schools and departments based on product availability and quality from multiple vendors. As a matter of information, the bid document states that the District reserves the right to use others to perform work, provide services or deliver the same products as described herein when it is to the economic benefit of the District and the right to separately bid any work, products, or services as described herein when it is to the economic benefit of the District.

Educational Impact:
Provides a resource for schools and departments to obtain a variety of athletic items, which best meet the needs of students and staff.

Strategic Plan Impact:
Supports the District's Mission Statement by providing a variety of athletic equipment and supplies for teachers and support staff to help students master all academic standards.

Fiscal Impact:
Funding for purchases under this bid is included in the budget of schools and departments.

Recommendation:
Approval of Bid #2017-13, Catalog Percentage Discount – Athletic Equipment and Supplies, to all vendors on the attached summary for the period of July 1, 2017 through June 30, 2019.

Action Required:
Approval of the Superintendent's recommendation.

Drafted, reviewed and submitted by:
Patrick Snodgrass, CPSM, Director of Purchasing
Michael Degutis, Chief Financial Officer
Cathy Mittelstadt, Deputy Superintendent for Operations

Sincerely,
Tim Forson

Superintendent of Schools

Bid #2017-13 Catalog Percentage Discount - Athletic Equipment and Supplies June 2017.pdf (5,907 KB)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Workflow

Workflow	May 17, 2017 2:59 PM :: Submitted by Wendy Wilson. Routed to Wendy Wilson for approval. May 18, 2017 6:04 AM :: Approved by Wendy Wilson. Routed to Patrick Snodgrass for approval. May 19, 2017 9:18 AM :: Approved by Patrick Snodgrass. Routed to Gina Fallica for approval. May 19, 2017 2:26 PM :: Approved by Gina Fallica. Routed to Mike Degutis for approval. May 30, 2017 12:24 PM :: Approved by Mike Degutis. Routed to Vicki Davenport for approval. May 30, 2017 12:54 PM :: Approved by Vicki Davenport. Routed to Cathy Mittelstadt for approval. Jun 1, 2017 9:35 AM :: Approved by Cathy Mittelstadt. Routed to Vicki Moody for approval. Jun 6, 2017 9:41 AM :: Approved by Vicki Moody. Routed to Tim Forson for approval. Jun 6, 2017 9:57 AM :: Final approval by Tim Forson

Last Modified by Tim Forson on June 6, 2017

Bid #2017-13 Catalog Percentage Discount - Athletic Equipment and Supplies
Released: February 16, 2017
Opened: March 20, 2017 @ 2:00 PM

Vendor Summary

Vendor	Vendor Quote #	Catalog Name	Percentage Discount	Discount Exceptions & Other Exceptions	Freight Terms & Exceptions	Contact Name, Telephone, Fax, Email
Advanced Recreational Concepts	N/A	www.bisoninc.com	5%	N/A		Paul Bickman (T) 321-775-0600 (F) 866-957-2356 sales@arcflorida.com
		www.jaypro.com	3%		No discount on freight	
Aluminum Athletic Equipment Co.	170154	www.aaesports.com	14%	Pole Volt and high jump crossbars, Vaulting poles, portable press box/donkey, MBS-40/MBS-35, FBS-40/FBS-35 excluded from discount.	$50 minimum UPS item and $750 for motor freight item.	Tom Syron (T) 800-523-5471 (F) 610-825-2378 Toms@AAESports.com
Baker's Sports, Inc.	N/A	Adidas	20%	N/A	Prepaid and Added to Invoice.	Josh Baker (T) 904-388-8126 (F) 904-388-8127 customerservice@bakerssport.com
		Alleson	20%			
		Badger	20%			
		Champion	20%			
		Champro	20%			
		Holloway	20%			
		Pacific	20%			
		Rawlings	20%			
		Russell	20%			
		Under Armour	20%			
Bliss Products and Services, Inc.	N/A	Athletic Connection	10%	N/A	Prepaid and Added to Invoice.	DeWitt Gibbs (T) 904-219-7760 (F) 904-714-6822 Dewitt@blissproducts.com
		Jay Pro	10%			
		GT Grandstand	10%			
		Gared Sports	10%			
		Colorado Time Systems	5%			
BSN Sports, Passons Sports & US Games	3076555-2017	BSN Sports	21%	Installation is not included in discount. Call for specific needs.	No shipping charge for inside delivery of FedEx shipments or tailgate delivery of truck shipments. Inside delivery charges for all truck shipments will be 17% of order amount. Non standard shipping will require additional charges.	Adam Rhein (T) 800-445-9446 (F) 800-523-5112 arhein@bsnsports.com
		US Games	21%			
Gilman Gear	N/A	Gilman Gear	5%	N/A	Prepaid and Added to Invoice.	Nadine Parker (T) 860-889-7334 (F) 860-823-1859 sales@gilmangear.com
Jacksonville Team Sports Plus Inc.	N/A	Badger Sports	20%	N/A	$100 minimum. Prepaid & Added to Invoice.	James Long (T) 904-994-7397 (F) 904-762-1523 jacksonvilleteamsports@comcast.net
		Sport Tec	20%			
		Augusta Sports Wear	20%			
		San Mar	20%			
		Schutt/Adams	20%			

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MFAC, LLC	N/A	Everything Track and Field	10%	Discount excludes sales, pits, hurdles, pole vault poles, crossbars, timing systems, software, cardio equip, weight equip, i-ground equip. Items requiring special shipping or truck shipment by common carrier.	Free, Prepaid & Included for items not excluded from discount.	Brittany Santiago (T) 800-556-7464 (F) 800-682-6950 mfathletic@mfathletic.com
Nasco Education, LLC	32487	Physical Education & Team Sports	10%	Ready-or-Not Tot and accessories and items with an "NA" or "NZ" prefix are not discounted. Discounts not valid with any other coupons, offers, sale flyers or website promotions.	$50 minimum. Free, Prepaid & Included, except items with a truck logo.	Dave Johnson (T) 800-558-9595 (F) 800-372-1236 quotes@enasco.com
		Health Education	10%			
Pro Maxima Strength and Conditioning	N/A	Pro Maxima Heavy Metal	1-30%	Installation is not included in discount price.	Shipping is not included in discount price. Call for shipping quote.	John Yager (T) 713-667-9606 (F) 713-667-9941 order@promaxima.com
Pyramid School Products	2017-13 (StJohnsSD)	Champion Sports	25%	N/A	$50 minimum for free shipping.	Kenneth Miller (T) 800-792-2644 x225 (F) 813-621-7688 biddept@pyramidsp.com
Riddell	127812	Riddell Football and Multi Sport Catalog	20%	N/A	$50.00 minimum for free shipping. Other amounts add 5% to order for shipping.	Nick Clark (T) 904-704-7341 (F) 800-275-2412 njclark@riddellsales.com
Rogers Athletic Company	2017-13	Rogers Athletic Co. Football	5%	N/A	Prepaid & Added to Invoice.	Nathan Yarhouse (T) 800-248-0270 (F) 888-549-9659 nyarhouse@togersathletic.com
School Health Corporation	3267722	2017 Sports Medicine or current catalog	15%	Excluded from discount-medical recordkeeping software, and other software products, injury tracking software, prescription products, customized kits, products denoted by exclusive icon, Gatorade products and Gatorade performance series products, enablemart software, braille paper, current special promotions. Call for special discount on furniture items, appliances, vision and hearing screening equipment, AED's, brail embossers.	Free, Prepaid & Included	Andrew Wlezen (T) 866-323-5465 (F) 800-235-1305 bids@schoolhealth.com
School Outfitters	N/A	www.schooloutfitters.com	2%	Installation is not included call for quote.	Prepaid & Added to Invoice. Call for shipping quote. Inside delivery, lift gate, installation, assembly and removal of debris is available for an additional charge.	Jason Rapp (T) 800-260-2776 (F) 800-494-1036 jason.rapp@schooloutfitters.com

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School Specialty	7783009014	Education Essentials	30%-Furniture 34%-Supply	Items in catalog list as Net Price are not eligible for discount. Also excluded are items that notate no other discounts apply.	Free, Prepaid & Included with prefix items "9". Truck/Freight items will be charged a minimum of $99 or 15% of the item price, whichever is greater with prefix items "6".	Donald Hong (T) 904-738-0343 (F) 904-621-9100 don.hong@schoolspecialty.com
		Sportime featuring SPARK	30%-Furniture 34%-Supply			
SSE & Associates, Inc.	17-03-001	www.backboardsandgoals.com	5%	N/A	Factory shipping will be added at actual cost. Installation and uncrating of material is not included in website pricing.	Tracie Ward (T) 386-428-8875 (F) 386-428-8767 tward@sseteam.com
Varsity Spirit Fashions	17-5893	Varsity Spirit Fashions	3%	Discount excludes all package priced items and exclusive shoes. Excluded items will receive free shipping only.	Free, Prepaid & Included.	Cathy Ray (T) 800-533-8022 x5827 (F) N/A oebids@varsity.com
Wenger Corporation	N/A	GearBoss	5%	Discount does not apply to freight charges.	Prepaid & Added to Invoice. Freight and installation charges are calculated per project.	Julie Evers (T) 800-733-0393 x8398 (F) 507-455-4258 julie.evers@wengercorp.com